# IN THE UNITED STATES BANKRUPTCY COURT EASTERN DISTRICT OF VIRGINIA RICHMOND DIVISION

IN RE:	)	
CIRCUIT CITY STORES, INC., et al.,	) ) )	Case No. 08-35653-KRH Jointly Administered
Debtors.	)	Chapter 11

# RESPONSE AND REQUEST FOR HEARING OF CORMARK, INC. TO DEBTORS' TENTH OMNIBUS OBJECTION TO CERTAIN DUPLICATE CLAIMS (Claim Number 7026)

Cormark, Inc. ("Cormark"), by and through its undersigned counsel, hereby responds to the Debtors' Tenth Omnibus Objection to Certain Duplicate Claims (the "Omnibus Objection") (Docket #3513) and requests a hearing with respect to the same, stating as follows:

## Jurisdiction and Venue

- 1. This Court has jurisdiction over this matter pursuant to 28 U.S.C. § 1334. This is a core proceeding pursuant to 28 U.S.C. § 157(b)(2)(A) and (B).
  - 2. Venue is proper pursuant to 28 U.S.C. §§ 1408 and 1409.

#### Factual Background

3. Cormark is in the business of designing, producing, and distributing point-ofpurchase displays, merchandise displays, retail signage, and store fixtures.

Neil E. McCullagh (VSB No. 39027) nmccullagh@cantorarkema.com Ronald A. Page, Jr. (VSB No. 71343) rpage@cantorarkema.com Cantor Arkema, P.C. 1111 East Main Street, 16th Floor Richmond, Virginia 23219 Telephone: (804) 644-1400 Counsel for Cormark, Inc.

- 4. On or about June 23, 2008, Circuit City Stores, Inc. ("Stores") signed a Quote prepared by Cormark for production and delivery of 559 store displays for Circuit City's MP3-player inventory, at an estimated price of \$2,042,103.50 (the "Quote"). Copies of the Quote are attached to each of the Claims.
- 5. On or about June 25, 2008, Circuit City Purchasing Company, LLC ("Purchasing") issued multiple Purchase Orders to Cormark for the store displays referenced in the Quote (the "Purchase Orders"). A copy of one of the Purchase Orders is attached to each of the Claims. Copies of the other Purchase Orders, which are substantially identical to the one attached to the Claims, are not attached to the Claims or filed with this Response because together they are voluminous, but they will be produced and provided as needed.
- 6. Prior to the Petition Date (as defined below), (a) Cormark produced and shipped all the store displays referenced in the Purchase Orders in conformity with the directions provided in the Purchase Orders, and (b) Cormark sent its invoices for the displays to the address listed on the Purchase Orders, and Purchasing made payments to Cormark totaling \$1,134,600.36 (the "Payments"). Copies of some of Cormark's invoices, as well as copies of some of the packlists and bills of lading evidencing the shipments, are attached to each of the Claims. Copies of all the invoices, packlists, and bills of lading are not attached to the Claims because together they are voluminous, but they will be produced and provided as needed. Copies of the checks with which Purchasing made the Payments are attached as **Exhibit A**.
- 7. On November 10, 2008 (the "Petition Date"), the Debtors filed their respective bankruptcy cases in this Court. The Debtors subsequently filed their respective bankruptcy Schedules and Statements of Financial Affairs.

- 8. Purchasing noted the Payments in its Statement of Financial Affairs, but Stores did not. A copy of the page of Purchasing's Statement of Financial Affairs noting the Payments is attached as **Exhibit B**.
- 9. Further, Purchasing listed Cormark as an unsecured creditor, with a claim in the amount of \$806,968.24, in its bankruptcy Schedule F, but Stores did not. A copy of the page of Purchasing's Schedule F that includes Cormark is attached as **Exhibit C**.
- 10. Cormark timely filed identical proofs of claim against both Purchasing and Stores in the amount of \$890,713.06, which is the actual amount of Cormark's claim.
- 11. The claim Cormark filed against Purchasing has been assigned Claim Number 7026, and the claim Cormark filed against Stores has been assigned Claim Number 7278. Claim Numbers 7026 and 7278 shall hereinafter be referred to together as the "Claims."
- 12. In relevant part, the Debtors assert in the Omnibus Objection that Claim Number 7026 should be disallowed because it is a duplicate of Claim Number 7278.

#### Relief Requested

- 13. Cormark requests that the Omnibus Objection be denied with respect to the proposed disallowance of Claim Number 7026.
- 14. Neither of the Claims should be disallowed because both Stores and Purchasing are liable for the amounts owed to Cormark. Stores signed the Quote, in which it agreed to pay Cormark on "net 30 [day]" terms, and Purchasing issued the Purchase Orders, in which it also agreed to pay Cormark on "NET 30 [day]" terms.
- 15. The Debtors' implicit assertion in the Omnibus Objection that only Stores is liable to Cormark is incorrect. The submission of a purchase order is an offer. See, e.g., J.B. Moore Electrical Contractor, Inc. v. Westinghouse Electric Supply Company, 221 Va. 745, 750 (1981)

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("As a general rule, the submission of a purchase order by a prospective buyer is viewed as an offer which then may be accepted or rejected by a seller."). Accordingly, when Purchasing submitted its Purchase Orders to Cormark, it made an offer to Cormark. Cormark accepted that offer by supplying the goods requested, and Purchasing then made the Payments. Indeed, Purchasing acknowledges its indebtedness to Cormark in its Schedule F.

- 16. The Debtors do not have any valid causes of action to avoid and recover the Payments. Nonetheless, insofar as it is clear that Cormark has a valid claim against Purchasing, Cormark surmises that the Omnibus Objection may be a bid by the Debtors to strip Cormark of, without Iimitation, defenses that may be available to Cormark in the event the Debtors file an action to avoid and recover the Payments (e.g., the subsequent new value defense).
- 17. Assuming that the Debtors wish to argue that the transaction with Cormark should be viewed as unitary transaction with only one of the Debtors and that Cormark's claim should be deemed to be against only that one particular Debtor entity, then the Payments should also be deemed for all purposes to have been made by that same Debtor entity. The Debtors should not be allowed to separate Cormark's unsecured claim, on the one hand, from the Payments, on the other hand.

WHEREFORE, Cormark requests a hearing on the Omnibus Objection and this Response, the entry of an Order denying the Debtors' Omnibus Objection with respect to Cormark's Claim Number 7026, and such other and further relief as to the Court is proper.

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CORMARK, INC.

By: /s/ Neil E. McCullagh
Counsel

Neil E. McCullagh (VSB No. 39027) nmccullagh@cantorarkema.com Ronald A. Page, Jr. (VSB No. 71343) rpage@cantorarkema.com Cantor Arkema, P.C. 1111 East Main Street, 16th Floor P.O. Box 561 Richmond, Virginia 23218-0561 Telephone: (804) 644-1400 Facsimile: (804) 225-8706

Counsel for Cormark, Inc.

## Declaration of Robert A. Gadek, CFO

Mr. Robert A. Gadek states as follows:

I am the Chief Financial Officer of Cormark Inc. With respect to each of the factual allegations contained in paragraphs 3, 4, 5, and 6 of the foregoing Response, I have personal knowledge of such facts and/or I maintain custody and control of Cormark's records relating to those facts in the ordinary course of my employment and have reviewed and become familiar with those records. Each of those allegations is true and correct to the best of my knowledge, information, and belief, and I would testify to the same under oath if called to do so.

information, and belief, and I wo	ould testify to the same under oath if call	led to do so.
Date: JUNE 25, 7009	Signature:	
	Robert A. Gadek, Chief Fir	nancial Officer
Subscribed and sworn to	before me this day of June	, 2009.
	Notary Public	

#### **CERTIFICATE OF SERVICE**

l hereby certify that on June 26, 2009, a true and correct copy of the foregoing Response was served by hand or by Federal Express overnight delivery (as indicated below) on the following:

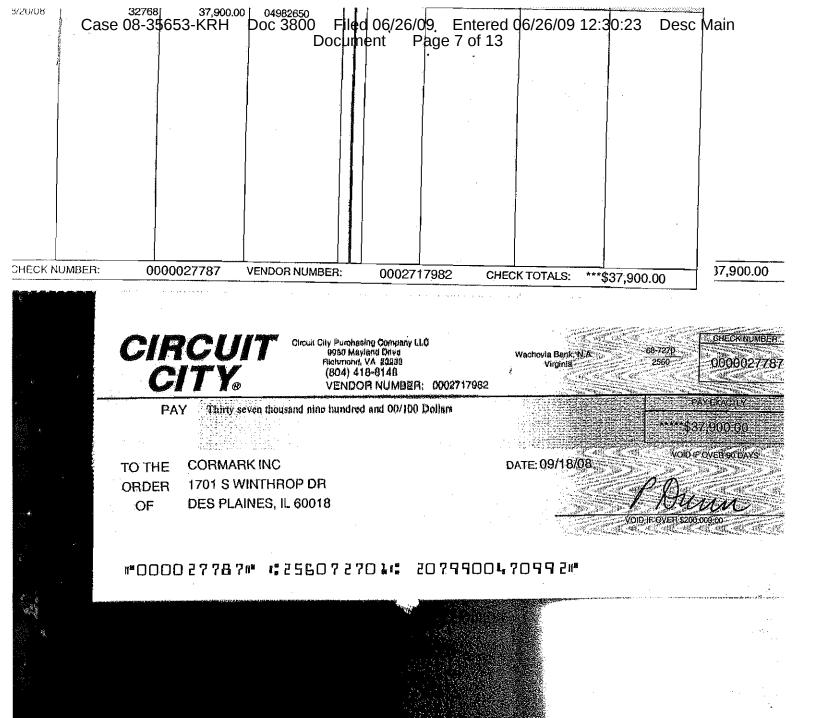
McGuireWoods LLP (By Hand) Attn: Dion W. Hayes Attn: Douglas M. Foley One James Center 901 E. Cary Street Richmond, VA 23219

Skadden, Arps, Slate, Meagher & Flom, LLP (By Fed Ex) Attn: Gregg M. Galardi Attn: Ian S. Fredericks One Rodney Square P.O. Box 636

Wilmington, DE 19899-0636

Skadden, Arps, Slate, Meagher & Flom, LLP (By Fed Ex) Attn: Chris L. Dickerson 333 West Wacker Drive Chicago, IL 60606

/s/ Neil E. McCullagh



EXHIBIT

Sign

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In re: Circuit City Purchasing Company, LLC

Case No. 08-35657

Exhibit 3B. - Payments to Creditors within 90 Days (aggregating more than \$5,475)

NAME OF CREDITOR	AMOUNT PAID	NUMBER OF TRANSACTIONS
COOPER & COMPANY	\$8,975.96	1
CORMARK INC	\$1,134,600.36	5
CORPORATE EXPRESS	\$3,637,136.19	53
CORPORATE EXPRESS IMAGING	\$425,042.60	23
DAN MARINO ENTERPRISES	\$200,000.00	1
DC POWER SOLUTIONS	\$473,496.00	1
DIGITAL ON DEMAND	\$5,680.00	
ENTERTAINMENT WEEKLY	\$150,000.02	2
EON COMMUNICATIONS CORP	\$218,982.97	12
ERNIES SHOPPING CART SPECIAL	\$16,662.00	7
FABCO METAL PRODUCTS LP	\$193,688.31	6
FASTENERS FOR RETAIL INC	\$106,761.08	12
FASTIMAGE	\$20,810.99	10
FIRST DATA MERCHANT SERVICES	\$21,954.22	
FLEISHMAN HILLARD INC	\$20,387.84	
FLORIDA DEPT OF REVENUE	\$147,647.08	3
FORSYTHE SOLUTIONS GROUP INC	\$103,558.79	6
FRONT ROW EVENT & PRODUCTION	\$10,075.25	2
FUEL CREATIVE INC	\$48,671.30	
FUJITSU COMPUTER SYSTEMS CORP	\$555,536.15	14
FULL CIRCLE MARKETING	\$27,000.00	
GEORGIA DEPT OF REVENUE	\$110,071.48	3
GPS SOURCE INC	\$6,976.00	6
GRAINGER	\$73,235.88	22
GRAPHIC COMMUNICATIONS	\$178,222.16	2
GREEN BAY PACKAGING INC	\$24,350.46	5
HAWAII DEPT OF TAXATION	\$16,290.83	3
HEWLETT PACKARD	\$62,043.41	3
HILL PHOENIX	\$519,983.41	12
HJC	\$269,292.48	14
HOLIDAY FOLIAGE INC	\$124,267.50	2
ILLINOIS DEPT OF REVENUE	\$68,044.00	3
IN YOUR EAR MUSIC & RECORDING	\$13,759.62	4
INDIANA DEPT OF REVENUE	\$7,772.53	3
INDUSTRIAPLEX INC	\$88,672.85	16
INNERWORKINGS LLC	\$2,418,790.03	17
INTEGRATED LABEL CORPORATION	\$28,574.83	21
J WILBUR CO	\$46,277.53	6
	\$488,663.38	14
J&F MFG INC J&J INDUSTRIES INC	\$110,044.00	6
JAHABOW INDUSTRIES INC	\$74,287.91	9
	\$265,651.38	7
JLG INDUSTRIES INC	\$20,000.00	<u>/</u>
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JP ASSOCIATES  JP ASSOCIATES	\$108,707.00	
JPMORGAN CHASE	\$17,267.61	1

EXHIBIT

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# Un Re: Clase 108r35653rKRHMP.Dog.3800or, Giled 06/26/09 Entered 06/26/09#12:30:23 Desc Main Document Page 13 of 13 SCHEDULE F - CREDITORS HOLDING UNSECURED NONPRIORITY CLAIMS

CREDITOR'S NAME AND MAILING ADDRESS INCLUDING ZIP CODE	DATE CLAIM WAS INCURRED, NATURE OF LIEN AND DESCRIPTION AND MARKET VALUE OF PROPERTY SUBJECT TO	CONTINGENT, UNLIQUIDATED, DISPUTED	AMOUNT OF CLAIM
1182456 - 10169631 CLICKIT INC 185 CENTRAL AVE BETHPAGE NY 11714	EXPENSE PAYABLE		\$242,620.66
1114286 - 10171508 COLUMBUS PRODUCTIONS INC 4580 CARGO DR COLUMBUS GA 31907-1958	EXPENSE PAYABLE		5143,420.91
1151938 - 10170289 CONTROL 4 CORPORATION DEPT CH 17556 PALATINE IL 60055-7556	EXPENSE PAYABLE		\$9,539.68
1146174 - 10169579 COOPER & COMPANY 21564 OLD DOMINION RD BRISTOL VA 24202	EXPENSE PAYABLE		\$14,962.00
1198557 - 10170290 CORMARK INC 1701 S WINTHROP DR DES PLAINES IL 60018	EXPENSE PAYABLE		\$806,968.24
1213411 - 10171542 CORPORATE CLEANING OF GA 5050 ASHLEY PL ACWORTH GA 30102	EXPENSE PAYABLE		\$3,670.00
1163913 - 10169953 CORPORATE EXPRESS PO BOX 71217 CHICAGO IL 60694-1217	EXPENSE PAYABLE		\$41,223.36
1100702 - 10170224 CORPORATE EXPRESS PO BOX 71217 CHICAGO (L. 60694-1217	EXPENSE PAYABLE		\$248,054.26

EXHIBIT